



  
**MarcoPoloLine™**  
GROUP

**P.P.P.**

[marcopololine.com](http://marcopololine.com)

# P.P.P. Payment Protection Plan

# PAYMENT PROTECTION PLAN

## THE FREIGHT FORWARDER

In the Freight Industry, there are two categories of freight forwarders.

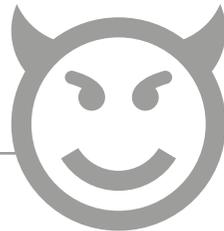
### GOOD

professional,  
efficient and prompt payers.



### BAD

unprofessional,  
inefficient and bad payers.



## MPL RECOMMENDATION

Through the recommendation “filter”, all **MPL** members are considered to be in the ‘**Good**’ category. An MPL member must be recommended by another MPL member (exception Probationary Members).

# PAYMENT PROTECTION PLAN

The world is vast and over the years MPL has expanded and now covers much of it and continues to spread.

**MORE THAN  
100 COUNTRIES  
350 OFFICES  
ALL AROUND THE WORLD**



# PAYMENT PROTECTION PLAN

## DUE TO CRISIS

Due to the worldwide economic crisis, a **good MPL** member could find itself with financial difficulties, subsequently going from the “**good category**” to the “**bad category**”



GOOD



BAD

## FINANCIALLY STRETCHED

- Decrease in business
- Bad investments
- Clients not paying

# PAYMENT PROTECTION PLAN

The “**bad**” MPL member will not be able to pay its outstanding debts to another MPL member and The MarcoPoloLine Group will refund you (see PPP Terms and Conditions)



BAD

## FINANCIALLY STRETCHED

- Decrease in business
  - Bad investments
- Clients not paying



REFUND



# PAYMENT PROTECTION PLAN

The “**bad**” **MPL member** will not be able to pay its outstanding debts to another MPL member and The MarcoPoloLine Group will refund you (see PPP Terms and Conditions)



BAD

FINANCIALLY  
STRETCHED  
CAN'T PAY



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REFUND



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# PAYMENT PROTECTION PLAN

**BAD SERVICE?**



**GOOD**



**BAD**



**HELP  
YOU !**



# PAYMENT PROTECTION PLAN

## INCREASE BUSINESS

With PPP, all MPL members will feel more secure, building up a greater trust between each other, whereby generating more co-operation and business inside the Group.

**Give credit...**  
**Give more credit!**





**MarcoPoloLine™**  
GROUP

**WHERE RELATIONSHIPS WORK**

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